

VISAKHAPATNAM PORT AUTHORITY
Visakhapatnam – 530035

THROUGH E-PROCUREMENT SYSTEM



EXPRESSION OF INTEREST (EoI)
along with Budgetary Offer

for

APPOINTMENT OF PROJECT MONITORING UNIT (PMU)
FOR DEVELOPMENT OF MAJOR PORT CUM
SHIPBUILDING CUM SHIP REPAIR CLUSTER AT
DUGARAJAPATNAM, ANDHRA PRADESH

January 2026

NOTICE INVITING EXPRESSION OF INTEREST

LIMITED TENDERING: TIER – I, NICSI EMPANELLED AGENCIES

NAME OF WORK	Expression of Interest (Eoi) along with Budgetary Offer for Appointment of Project Monitoring Unit (PMU) for Development of Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam, Andhra Pradesh
---------------------	--

Expression of Interest (Eoi) are invited under ONE COVER SYSTEM (Submission of CVs and Financial Offer in a single Envelope along with relevant supporting documents) by the Chief Engineer, Visakhapatnam Port Authority from NICSI Empanelled (Tier – I) firms only.

EOI Publication Date: **02/01/2026 @ 16.00 Hours**

Submission of EOI Document along with Budgetary Offer: on or Before **12/01/2026 @ 18:00 Hours.**

The Eoi documents along with budgetary offer to be submitted to the below mentioned on / before the Due date of Submission i.e. **12/01/2026 @ 18:00 Hours.**

The Chief Engineer,
Civil Engineering Department,
Administration Office Building,
Port Area, Visakhapatnam Port Authority,
Visakhapatnam - 530035.

For further details and general enquiries, the prospective applicants may write to Chief Engineer at cevizagport@vpt.shipping.gov.in / ac.vikash@vpt.shipping.gov.in, during working hours, before the last date and time of submission of Eoi document.

Any modification / Corrigendum, if any, will be placed informed through mail only and shall not be released in any other form.

Chief Engineer

VISAKHAPATNAM PORT AUTHORITY

Visakhapatnam Port Authority

(Civil Engineering Department)

Expression of Interest (Eoi) along with Budgetary Offer for Appointment of Project Monitoring Unit (PMU) for Development of Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam, Andhra Pradesh

1. Invitation

Visakhapatnam Port Authority (VPA), an autonomous body under the Ministry of Ports, Shipping and Waterways (MoPSW), Government of India, hereby invites **Expression of Interest (Eoi) along with Budgetary Offer** from **Tier-I consultancy firms empanelled with National Informatics Centre Services Inc. (NICS)** for appointment of a **Project Monitoring Unit (PMU)** to provide project coordination, monitoring, and advisory support for development of a **Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam, Andhra Pradesh**.

2. Background

Government of India, through MoPSW, has proposed establishment of a Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam under the **Shipbuilding Development Scheme (SbDS)**. The project is proposed to be implemented through a **Special Purpose Vehicle (SPV)** jointly by the Government of Andhra Pradesh and Visakhapatnam Port Authority.

The estimated project cost is approximately **₹29,253 Crore**. Considering the scale, specialised maritime nature, and involvement of multiple Central and State Government agencies, VPA proposes to engage a **Project Monitoring Unit (PMU)** consultant, similar to a Transaction Advisor, to support structured and time-bound implementation.

3. Scope of Services (Indicative)

The PMU shall provide comprehensive support services, including but not limited to the following:

A. Institutional & Stakeholder Coordination

- Liaison with MoPSW, National Shipping Board (NSB), Directorate General of Shipping
- Coordination with Government of Andhra Pradesh departments, APIIC, APMB
- Interface with statutory authorities such as SEIAA, MoEF&CC, CRZ authorities

- Coordination with SPV partners and other Central / State agencies
- Coordination of consultative meetings with maritime industry, shipping companies, and shipyards
- Assistance in preparation of project briefs, presentations, and marketing materials for investment promotion
- Liaison with media and public communication on project milestones

B. Project Development Support

- Assistance in formation and operationalisation of the SPV
- Assistance in preparation, compilation, and finalisation of DPR
- Assistance in preparation and submission of EIA, EMP, CRZ documentation
- Support in obtaining statutory clearances and approvals
- Assistance in Preparation of DPR for Port cum shipbuilding and repair cluster.
- Support for Legal advisory and land management for said cluster.
- Preparation of MoUs with Shipbuilding / Shipyard Partners or Skill development centres, Maritime Training institutes or relevant Stakeholders for Shipbuilding / Maritime sector.

C. Procurement & Bid Process Management

- Preparation of RFPs and bid documents for project components
- Bid process management including pre-bid meetings and evaluation support; support in selection and contract finalization

D. Monitoring & Reporting

- Monitoring progress of studies, approvals, and milestones
- Preparation of MIS reports, presentations, agenda notes, and review documents
- Assistance to VPA/SPV in statutory submissions and decision-making
- Design of monitoring dashboard for real-time tracking of project status
- Monthly/Quarterly/bi-annual Board reports and progress monitoring against agreed timelines
- Support for internal and external audit coordination
- Preparation of comparative benchmarking reports against peer projects/international standards
- Coordination of project inception meetings; establishment of performance framework with KPIs and deliverable schedules; liaison between VPA/SPV and consultants on scope clarifications
- quality review of EIA and DPR draft reports; compilation of VPA/SPV and regulatory agency comments; support for revisions and finalization

Financial Planning & Fund Management Advisory

- Assistance in development of project financial models and cash flow projections
- Coordination with Ministry/State on fund disbursement schedules and reporting
- Monitoring of budget allocations against project expenditures
- Support for cost-value engineering and cost optimization reviews
- Preparation of financial status reports and fund utilization certificates

Capacity Building & IEC Activities:

- Support for establishment of Training institute for Shipbuilding and Marine engineering. identification of skill gaps; benchmarking with international CoEs; alignment with Shipbuilding Development Scheme
- Establishment of training institute management structure and steering committee; development of SOPs and academic frameworks; liaison with regulatory bodies and maritime academies for statutory registration and affiliation
- Coordination with industry experts on curriculum design for shipbuilding, ship repair, and port operations.
- Liaison with Ministry of Skill Development & Entrepreneurship for funding; preparation of training institute business plan; Conducting skill awareness workshops, Conferences, stakeholder consultations and Management of knowledge repository

Environmental, Social & Sustainability Compliance

- Coordination with environmental consultants on EIA/EMP preparation and monitoring including Assistance in conducting Public Hearing.
- Liaison with MoEF&CC, Coastal Regulation Zone (CRZ), and State Pollution Board
- Support for implementation of environmental management protocols and monitoring plans
- Facilitation of Social Impact Assessment.
- Tracking of environmental KPIs and sustainability performance metrics

Strategic Planning

- Assistance in market analysis, cargo projections, and demand forecasting for the cluster
- Support for preparation of Strategic Master Plan for cluster development and phasing
- Facilitation of benchmarking with international shipbuilding and ship repair clusters

- Advisory on value-addition opportunities (repair, conversion, recycling, offshore engineering)

Regulatory Compliance

- Compilation and tracking of all statutory and regulatory requirements (Central, State, Port regulations)
- Assistance in tender compliance documentation and tender committee support
- Liaison with Ministry of Ports, Shipping & Waterways on policy alignment and exemptions

Risk Management & Mitigation Planning

- Identification and assessment of project risks (technical, financial, regulatory, environmental, etc)
- Development of risk registers and mitigation strategies in consultation with VPA/SPV
- Quarterly risk review meetings and status tracking
- Contingency planning for critical milestones and dependencies
- Liaison with relevant agencies on risk escalation and resolution

4. Clarification on Engineering Design Review

The PMU's role in respect of engineering aspects shall be **strictly limited** as follows:

“Facilitation and coordination in review of engineering designs, layouts, and phasing plans prepared by appointed DPR / design consultants, including compilation of comments of VPA/SPV, organisation of review meetings, and follow-up with concerned agencies.”

It is expressly clarified that:

- The PMU **shall not act as a design vetting or technical approval authority.**
- Technical vetting and approval shall rest with appointed DPR/design consultants and/or VPA/SPV.
- PMU responsibility shall be limited to coordination, documentation, and monitoring.

5. Key Personnel – Qualification & Experience

A. Key Personnel for Full-Time Deployment at VPA office

The PMU consultant shall deploy **minimum three (03) key personnel on a full-time basis at VPA, Visakhapatnam**, throughout the contract period, for day-to-day coordination and assistance.

Sl. No.	Position	Minimum Qualification and Experience
1	Team Lead cum Infrastructure & Coordination Expert	<ul style="list-style-type: none"> • B.E./ B. Tech in Civil Engineering or B. Tech Planning / B. Plan / M. Plan (Transport, Infrastructure Planning & Management) / MBA in relevant field of Infrastructure Development • 7 years overall of experience • Min. 4 years prior experience in Port / Maritime related industrial projects • Min 3 years prior experience in Government Consulting and Advisory • Experience in Ship Building / Shipyard related projects including coordination with Government agencies, Preparation of DPR, Bid Process Management, and statutory approval support are preferred
2	Associate Project Manager (Ports & Maritime)	<ul style="list-style-type: none"> • B.E./ B. Tech and MBA in Logistics and Supply Chain Management / Maritime Logistics / Port & Shipping Management / International Transportation & Logistics Management • 5 years overall, including 2-3 years in logistics / Port / maritime related industrial projects • Prior Experience in Major Ports / State Maritime Boards / Government agencies involved in Maritime Sector; are preferred
3	Associate Project Manager (Shipbuilding)	<ul style="list-style-type: none"> • B.E. / M.E. in Naval Architecture / Marine Engineering / Mechanical / Electrical Engineering • Post-graduation in Engineering / Management • 5 years overall, including 3 years minimum in Ship Building / Maritime related industrial projects • Prior Experience in Planning Infrastructure for Ship Building / Ship Repair clusters is preferred.

These personnel shall also assist VPA in other works assigned by the Competent Authority, in addition to the subject project.

B. Other Key Experts – On-Call / As-and-When-Required Basis

In addition to the above full-time personnel, the PMU consultant shall have access to the following specialists within its organisation, who shall be deployed on need basis, without any additional cost to VPA.

These experts shall attend the VPA office for **minimum two (02) working days in a month**, as and when required by VPA/SPV. For the remaining period, they may operate from their respective company offices.

Expert	Minimum Qualification	Minimum Experience
Financial / Transaction Advisory Expert	CA / MBA (Fin) / PGDM (Fin) / PGP	10 years
Procurement & Bid Process Expert	B. E. / B.Tech + MBA	10 years
Legal Advisor	LLB / LLM (Real estate, land acquisition, and property law)	7 years
Environment Expert	B.E. / B. Tech / M.Sc. in Environment / Chemical	7 years
Planning & Scheduling Expert	B. E. / B. Tech / MBA (Construction Mgmt.) / MBEM	7 years
Maritime Marketing, CB & IEC Expert	MBA (Marketing, Business Administration, Communications)	7 years

Replacement of any deployed personnel shall be subject to prior approval of VPA, and replacement personnel shall meet or exceed prescribed qualifications and experience.

8. Duration of Engagement

- **Initial Period:** 2 (Two) Years
- **Extendable:** 1 + 1 Year, based on performance and project requirement
- **Escalation:** Fees for Year-3 and Year-4 shall be calculated by applying **WPI escalation on the immediately preceding year's fee.**

9. Eligibility Criteria

- Consultant shall be a **Tier-I firm empanelled with NICS**
- Experience in PMU / Transaction Advisory / Project Management for large infrastructure projects
- Experience in ports, maritime, shipbuilding, ship repair, or industrial clusters shall be preferred

10. Budgetary Offer

The Budgetary Offer shall be submitted in the following format:

- **Professional Fee – Year-1 (₹, Lump Sum)**
- **Professional Fee – Year-2 (₹, Lump Sum)**
- Confirmation of **WPI-based escalation** for Year-3 and Year-4
- Indicative breakup of manpower, overheads, and reimbursables

Applicable taxes shall be quoted separately. Cost of deployment of full-time and on-call personnel including travel, miscellaneous expenses etc., shall be deemed included in the quoted fee.

11. Submission of EoI

The EoI shall include:

- Company profile and NICSII empanelment details
- Relevant project experience
- Proposed team structure and CVs of key personnel
- Budgetary Offer as per prescribed format

12. Disclaimer

This EoI is issued **for budgetary estimation and planning purposes only** and does not constitute a commitment for award of work. VPA reserves the right to modify, cancel, or withdraw this EoI without assigning any reason.

13. Authority

This EoI is issued with the approval of the Competent Authority, Visakhapatnam Port Authority.

FINANCIAL OFFER

(on the letter head of Consultancy Firm)

To,

The Chief Engineer,
Civil Engineering Department,
Administration Office Building,
Port Area, Visakhapatnam Port Authority,
Visakhapatnam - 530035.

Sub: **Appointment of Project Monitoring Unit (PMU) for Development of Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam, Andhra Pradesh - Reg.**

Information and Documents to be submitted by the Applicant

1. Applicant Details:

S. No.	Description	Details		
1	Name of the Company submitting the proposal	(Attach photocopy of Certificate of Registration along with a one page write up or brochure of the company.)		
2	Category of the Firm in NICS Empanelment	Tier – I (attach the copy of Empanelment with NICS)		
3	Registered Address, telephone No., fax no. e- mail ID, website			
4	Contact Person, Designation and address including contact no. and e-mail ID			
5	Organizational Profile			
(a)	Existing Business activities			
(b)	Names of Directors of the Board and Chairman / Chief Executive Officer, their nationality, if applicable			
7	Financial Capability (For Past Three Completed Financial Years)	2022 - 23	2023 - 24	2024 - 25
(a)	Turn Over (The Applicant shall submit the 'Financial Statements' for the last three financial years, as per their latest Audited Balance Sheet, Certified by the Statutory Auditor)			
8	Technical Experience of firm			

2. Financial Offer:

S. No.	Description	Quantity	Unit	Amount in Rs. (excl. GST)	
				Y1	Y2
1	Expression of Interest (Eol) along with Budgetary Offer for Appointment of Project Monitoring Unit (PMU) for Development of Major Port cum Shipbuilding cum Ship Repair Cluster at Dugarajapatnam, Andhra Pradesh	-	Lump Sump Amount		
				Y2	
				Total	

Note: Rate shall be exclusive of GST

Seal & Signature of the Consultant Firm